

ALMOND INDUSTRY POSITION REPORT
 February 1991

| | 1990-91 Forecast | 1990-91 07/01-02/28 | 1989-90 07/01-02/28 |
|--|---------------------|------------------------|------------------------|
| | 2/21/91 | | |
| | Mil Lbs | Pounds Kernel wt. | Pounds Kernel wt. |
| 1. Carry in 7/1/90 | 202.0 | 202,704,686 | 270,061,236 |
| 2. Receipts, 1990 crop | 655.0 | 638,020,865 | 486,691,225 |
| 3. Loss and exempt (4%) | 26.0 | 25,520,834 | 24,334,561 \1 |
| 4. New crop marketable (2-3) | 629.0 | 612,500,031 | 462,356,664 |
| 5. Reserve (20% \times 4) \3 | 125.8 | 122,500,006 | n/a \2 |
| 6. Total Supply (1+4-5) | 705.2 | 692,704,711 | 732,417,900 |
| Salable | | | |
| Shipments by Handlers | | | |
| 7. Domestic | 205.0 | 124,738,937 | 125,734,905 |
| 8. Export | 410.0 | 257,259,091 | 222,766,145 |
| 9. Total | 615.0 | 381,998,028 | 348,501,050 |
| 10. Estimated Carryout 6/30/91 | 90.2 | n/a | n/a |
| 11. Computed inventory (6-9) | n/a | 310,706,683 | 383,916,850 |
| Commitments (sold, not delivered) | | | |
| 12. Domestic | | 101,335,813 | 91,865,827 |
| 13. Export | | 98,152,182 | 134,333,754 |
| 14. Total | | 199,487,995 | 226,199,581 |
| 15. Uncommitted inventory (11-14) | | 111,218,688 | 157,717,269 |
| New Sales, current month | | | |
| 16. Domestic | | 4,830,744 | 4,554,938 |
| 17. Export | | 17,022,219 | 25,256,322 |
| 18. Total | | 21,852,963 | 29,811,260 |
| Reserve | | | |
| 19. Shipments | | 5,825,158 | n/a |
| 20. Commitments | | 8,782,923 | n/a |
| 21. Uncommitted (5-19-20) | | 107,891,925 | n/a |
| 22. Total | | 122,500,006 | n/a |

\1 computed at 5% \2 computed at 0% \3 pending USDA approval

Monthly report of salable handler shipments:

| | | 1990-91 | | 1989-90 | |
|-----------------|-----------|------------|-------------|------------|-------------|
| | | 02/1-02/28 | 7/1-02/28 | 02/1-02/28 | 7/1-02/28 |
| Domestic | | | | | |
| Shelled | kernel wt | 5,741,555 | 72,891,081 | 6,875,318 | 74,563,327 |
| Manufactured | kernel wt | 4,538,267 | 48,180,669 | 3,820,220 | 47,091,032 |
| Inshell | net wt | 32,772 | 10,328,189 | 262 | 11,626,285 |
| Total | kernel wt | 10,294,489 | 124,738,937 | 10,695,697 | 125,734,905 |
| Export | | | | | |
| Shelled | kernel wt | 22,266,449 | 172,204,210 | 16,077,725 | 156,874,670 |
| Manufactured | kernel wt | 11,031,996 | 71,722,305 | 5,147,180 | 57,187,277 |
| Inshell | net wt | 2,595,760 | 21,389,211 | 816,380 | 13,074,570 |
| Total | kernel wt | 34,915,610 | 257,259,091 | 21,796,443 | 222,766,145 |
| Exempt | kernel wt | 1,058,437 | 7,392,032 | 1,395,393 | 8,540,324 |

EXPORT DELIVERIES BY DESTINATION
(Net Weight Basis)

(Named Countries Received Almonds from Three or More Handlers)

| | Crop Year 1990-91 | | Crop Year 1989-90 | |
|-------------------------|---------------------|-------------------|---------------------|-------------------|
| | 7/1/90 thru 2/28/91 | Inshell | 7/1/89 thru 2/28/90 | Inshell |
| North America | | | | |
| Canada | 11,368,172 | 421,930 | 10,839,102 | 570,970 |
| Mexico | 2,466,399 | 0 | 2,107,585 | 0 |
| Total | 13,834,571 | 421,930 | 12,946,687 | 570,970 |
| Central America | 44,824 | 0 | 43,493 | 0 |
| Caribbean | 64,879 | 0 | 38,087 | 0 |
| South America | | | | |
| Argentina | 562,550 | 211,200 | *** | *** |
| Brazil | 174,503 | 157,000 | *** | *** |
| Venezuela | 263,709 | 14,000 | *** | *** |
| Others | 157,727 | 28,400 | 117,970 | 12,750 |
| Total | 1,158,489 | 410,600 | 117,970 | 12,750 |
| Western Europe | | | | |
| Austria | 1,094,825 | 0 | 1,016,395 | 0 |
| Belgium | 3,821,800 | 0 | 5,818,425 | 0 |
| Denmark | 4,905,688 | 0 | 3,893,359 | 0 |
| Finland | 1,119,311 | 0 | 1,271,479 | 0 |
| France | 22,240,837 | 957,241 | 15,222,849 | 277,990 |
| Germany | 76,697,234 | 427,000 | 56,183,536 | 191,000 |
| Greece | 3,805,980 | 0 | 281,625 | 0 |
| Italy | 7,817,876 | 207,500 | 3,420,315 | 130,950 |
| Netherlands | 15,199,581 | 44,000 | 12,877,482 | 132,000 |
| Norway | 4,211,841 | 0 | 3,917,137 | 0 |
| Portugal | 328,500 | 0 | *** | *** |
| Spain | 5,034,600 | 0 | 1,053,900 | 0 |
| Sweden | 8,366,323 | 0 | 7,400,623 | 0 |
| Switzerland | 5,915,795 | 44,000 | 6,950,369 | 0 |
| United Kingdom | 17,690,646 | 0 | 12,339,056 | 0 |
| Others | 201,402 | 0 | 95,413 | 0 |
| Total | 178,452,239 | 1,679,741 | 131,741,963 | 731,940 |
| Asia Minor | | | | |
| Bahrain | *** | *** | 219,793 | 0 |
| Israel | 2,472,779 | 89,000 | 2,277,590 | 22,000 |
| Jordan | 135,000 | 132,000 | 236,876 | 44,000 |
| Kuwait | 0 | 0 | 1,242,269 | 65,500 |
| Saudi Arabia | 2,971,961 | 22,000 | 2,339,994 | 40,000 |
| Syria | 248,000 | 0 | *** | *** |
| United Arab Emirates | 1,724,797 | 44,000 | 2,990,507 | 296,000 |
| Others | 905,854 | 0 | 318,047 | 0 |
| Total | 8,458,391 | 287,000 | 9,625,076 | 467,500 |
| Eastern Europe | | | | |
| Others | 718,705 | 0 | 10,931,537 | 0 |
| Total | 718,705 | 0 | 10,931,537 | 0 |
| Asia Oceania | | | | |
| Hong Kong | 1,499,835 | 0 | 840,700 | 0 |
| India | 129,850 | 18,543,440 | 423,311 | 11,308,360 |
| Japan | 28,105,881 | 2,500 | 35,229,937 | 1,950 |
| Malaysia/Singapore | 1,884,202 | 0 | 2,010,935 | 0 |
| South Korea | 5,539,275 | 0 | 5,229,250 | 0 |
| Taiwan | 3,058,102 | 0 | 4,523,278 | 0 |
| Others | 245,784 | 7,000 | 299,830 | 600 |
| Total | 40,462,929 | 18,552,940 | 48,557,241 | 11,310,910 |
| New Zealand | 341,020 | 0 | 325,562 | 0 |
| Australia | 3,600,714 | 86,000 | 3,438,340 | 7,000 |
| Africa | | | | |
| South Africa | 546,288 | 1,000 | 552,275 | 0 |
| Others | 65,100 | 0 | 175,560 | 0 |
| Total | 611,388 | 1,000 | 727,835 | 0 |
| Others | 1,375 | 0 | 1,250 | 0 |
| TOTAL DELIVERIES | 247,749,524 | 21,439,211 | 218,495,041 | 13,101,070 |

*** In Others

Position Report

Page 3

3/14/91

Report of Reserve Shipments
By Outlet - 1990-91 Crop Year

Pounds, Kernel Weight
July 1 through February 28, 1991

| | |
|---------------|------------------|
| Almond butter | 2,629,624 |
| Oil or feed | 1,081,703 |
| Airline | 1,600,317 |
| Other | <u>513,514</u> |
| Total | <u>5,825,158</u> |