

Don't forget!
Almond Industry Conference is
Dec 2 and 3!
A program and registration form
are enclosed!



Almond Industry Position Report

October 1998

1998-99 Crop Year

| Salable | Forecast mil lbs. | 1998-99 | 1997-98 | % Change |
|--|----------------------|---------------------------|---------------------------|----------|
| | | 8/1 - 10/31 Kernel Wt. | 8/1 - 10/31 Kernel Wt. | |
| 1. Carryin August 1, 1998 | 172.0 | 171,975,850 * | 48,287,428 | 256.15% |
| 2. Crop Receipts To Date | 540.0 | 376,460,879 | 653,119,914 | -42.36% |
| 3. [4% Loss & Exempt] | 21.6 | 15,058,435 | 26,124,797 | |
| 4. New Crop Marketable (2-3) | 518.4 | 361,402,444 | 626,995,117 | |
| 5. [Reserve] | n/a | 0 | 0 | |
| 6. Total Supply (1+4-5) | 690.4 | 533,378,294 | 675,282,545 | -21.01% |
| Shipments by Handlers | | | | |
| 7. Domestic | 170.0 | 47,650,061 | 57,340,302 | -16.90% |
| 8. Export | 420.0 | 130,396,615 | 180,888,996 | -27.91% |
| 9. Total | 590.0 | 178,046,676 | 238,229,298 | |
| 10. Estimated Salable Carryout | 100.4 | n/a | n/a | |
| 11. Computed Inventory (6-9) | n/a | 355,331,618 | 437,053,247 | -18.70% |
| Commitments (sold, not delivered)** | | | | |
| 12. Domestic | | 62,459,144 | 75,907,409 | |
| 13. Export | | 87,357,207 | 100,913,863 | |
| 14. Total | | 149,816,351 | 176,821,272 | |
| 15. Uncommitted Inventory (11 - 14) | | 205,515,267 | 260,231,975 | |

* Subject to verification through handler audits.

** 54% of handlers reported commitments on their Form 25. Those handlers reporting committed inventory handled 64% of last year's crop.

MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

| | 1998-99 Crop Year | | 1997-98 Crop Year | |
|----------------------------------|-------------------|--------------------|-------------------|--------------------|
| | 10/1 - 10/31 | 8/1 - 10/31 | 10/1 - 10/31 | 8/1 - 10/31 |
| DOMESTIC Shelled | 15,805,579 | 39,143,583 | 25,045,516 | 51,149,142 |
| Manufactured | 5,347,356 | 17,250,150 | 5,575,162 | 15,900,940 |
| Products | 298,223 | 612,827 | 138,420 | 445,411 |
| Inshell | 1,643,345 | 1,880,452 | 1,969,813 | 2,308,112 |
| [Interhandler Transfers] | (2,453,390) | (5,385,527) | (2,950,398) | (5,693,051) |
| [Industry Purchases] | (3,521,463) | (5,851,424) | (3,687,864) | (6,770,252) |
| TOTAL | 17,119,650 | 47,650,061 | 26,090,649 | 57,340,302 |
| | | 27% | | 24% |
| EXPORT Shelled | 40,849,088 | 89,995,449 | 48,527,045 | 131,406,695 |
| Manufactured | 9,322,742 | 32,989,894 | 11,278,968 | 28,737,896 |
| Inshell | 3,734,115 | 7,411,272 | 3,849,416 | 20,744,405 |
| TOTAL | 53,905,945 | 130,396,615 | 63,655,429 | 180,888,996 |
| | | 73% | | 76% |
| AIR SHIPMENTS | 71,025,595 | 178,046,676 | 89,746,078 | 238,229,298 |
| | | 100% | | 100% |
| EXEMPT/INEDIBLE SHIPMENTS | 857,457 | 2,558,667 | 154,565 | 2,451,745 |

EXPORT DELIVERIES BY DESTINATION

(Kernel Weight)

| | | Crop Year 1998-99 08/01/98 through 10/31/98 | | | Crop Year 1997-98 08/01/97 through 10/31/97 | | | | |
|-------------------------|----------------------|--|------------------|----------------|--|-------------------|--------------------|-------------------|----------------|
| Region | Country | Shelled | Inshell | % | Country | Shelled | Inshell | % | |
| North America | Canada | 4,296,275 | 52,920 | 3.34% | Canada | 5,959,054 | 98,613 | 3.35% | |
| | Mexico | 1,215,125 | 0 | 0.93% | Mexico | 1,722,308 | 0 | 0.95% | |
| | Total | <u>5,511,400</u> | <u>52,920</u> | | Total | <u>7,681,362</u> | <u>98,613</u> | | |
| Central America | Others | 10,682 | 0 | 0.01% | Others | 16,824 | 15,750 | 0.02% | |
| | Total | <u>10,682</u> | <u>0</u> | | Total | <u>16,824</u> | <u>15,750</u> | | |
| Caribbean | Others | 9,939 | 0 | 0.01% | Others | 11,241 | 0 | 0.01% | |
| | Total | <u>9,939</u> | <u>0</u> | | Total | <u>11,241</u> | <u>0</u> | | |
| South America | Argentina | 345,607 | 177,186 | 0.40% | Argentina | 1,206,793 | 153,238 | 0.75% | |
| | Brazil | 264,625 | 130,335 | 0.30% | Brazil | 460,192 | 212,351 | 0.37% | |
| | Venezuela | 196,250 | 0 | 0.15% | Venezuela | 234,861 | 0 | 0.13% | |
| | Others | 149,035 | 0 | 0.11% | Others | 158,156 | 0 | 0.09% | |
| | Total | <u>955,517</u> | <u>307,521</u> | | Total | <u>2,060,002</u> | <u>365,589</u> | | |
| Western Europe | Austria | 361,555 | 0 | 0.28% | Austria | 976,233 | 0 | 0.54% | |
| | Belgium | 3,590,353 | 0 | 2.75% | Belgium | 3,908,300 | 0 | 2.16% | |
| | Denmark | 2,723,322 | 5,082 | 2.09% | Denmark | 3,625,775 | 0 | 2.00% | |
| | Finland | 382,165 | 0 | 0.29% | Finland | 577,750 | 0 | 0.32% | |
| | France | 7,447,801 | 51,371 | 5.75% | France | 10,711,036 | 190,943 | 6.03% | |
| | Germany | 35,782,526 | 0 | 27.44% | Germany | 38,562,886 | 73,800 | 21.36% | |
| | Greece | 788,700 | 0 | 0.60% | Greece | 1,533,850 | 0 | 0.85% | |
| | Ireland | *** | 0 | 0.00% | Ireland | 0 | 0 | 0.00% | |
| | Italy | 4,878,800 | 57,603 | 3.79% | Italy | 5,572,725 | 143,393 | 3.16% | |
| | Netherlands | 6,967,693 | 0 | 5.34% | Netherlands | 9,599,744 | 0 | 5.31% | |
| | Norway | 2,397,100 | 0 | 1.84% | Norway | 2,575,950 | 0 | 1.42% | |
| | Portugal | 154,000 | 0 | 0.12% | Portugal | 289,050 | 0 | 0.16% | |
| | Spain | 12,602,889 | 0 | 9.67% | Spain | 15,053,760 | 43,000 | 8.35% | |
| | Sweden | 3,308,169 | 0 | 2.54% | Sweden | 4,856,347 | 0 | 2.68% | |
| | Switzerland | 1,640,623 | 0 | 1.26% | Switzerland | 2,179,475 | 0 | 1.20% | |
| | United Kingdom | 8,307,485 | 15,400 | 6.38% | United Kingdom | 8,518,790 | 6,864 | 4.71% | |
| | Others | 57,551 | 0 | 0.04% | Others | 92,925 | 0 | 0.05% | |
| Total | <u>91,390,732</u> | <u>129,456</u> | | Total | <u>108,634,596</u> | <u>458,000</u> | | | |
| Eastern Europe | Russia | *** | 0 | 0.00% | Russia | 665,070 | 0 | 0.37% | |
| | Czech Republic | 823,675 | 0 | 0.63% | Czech Republic | 631,750 | 0 | 0.35% | |
| | Latvia | *** | 0 | 0.00% | Latvia | 83,462 | 0 | 0.05% | |
| | Others | 267,000 | 0 | 0.20% | Others | 151,000 | 0 | 0.08% | |
| | Total | <u>1,090,675</u> | <u>0</u> | | Total | <u>1,531,282</u> | <u>0</u> | | |
| Middle East | Bahrain | *** | *** | 0.00% | Bahrain | *** | 0 | 0.00% | |
| | Israel | 1,670,478 | 0 | 1.28% | Israel | 1,574,600 | 164,371 | 0.96% | |
| | Jordan | *** | 0 | 0.00% | Jordan | 768,500 | 157,150 | 0.51% | |
| | Kuwait | 250,250 | 0 | 0.19% | Kuwait | 764,125 | 0 | 0.42% | |
| | Lebanon | 1,015,012 | 89,047 | 0.85% | Lebanon | 2,008,100 | 285,244 | 1.27% | |
| | Qatar | *** | 0 | 0.00% | Qatar | 109,000 | 0 | 0.06% | |
| | Saudi Arabia | 1,949,750 | 0 | 1.50% | Saudi Arabia | 2,981,225 | 15,750 | 1.66% | |
| | Syria | 0 | 0 | 0.00% | Syria | *** | 0 | 0.00% | |
| | Turkey | 197,000 | 0 | 0.15% | Turkey | 144,502 | 0 | 0.08% | |
| | United Arab Emirates | 2,713,121 | 0 | 2.08% | United Arab Emirates | 5,258,070 | 250,754 | 3.05% | |
| | Others | 249,000 | 15,750 | 0.20% | Others | 446,500 | 0 | 0.25% | |
| | Total | <u>8,044,611</u> | <u>104,797</u> | | Total | <u>14,054,622</u> | <u>873,269</u> | | |
| Asia | China | 1,202,344 | 4,510 | 0.93% | China | 3,902,254 | 211,125 | 2.27% | |
| | India | 667,740 | 6,628,803 | 5.60% | India | 828,569 | 18,486,334 | 10.68% | |
| | Indonesia | *** | 0 | 0.00% | Indonesia | *** | 0 | 0.00% | |
| | Japan | 8,313,110 | 30,310 | 6.40% | Japan | 11,426,179 | 368 | 6.32% | |
| | Malaysia | 423,054 | 0 | 0.32% | Malaysia | 732,960 | 0 | 0.41% | |
| | Philippines | 365,600 | 13,650 | 0.29% | Philippines | *** | *** | 0.00% | |
| | Singapore | 438,075 | 0 | 0.34% | Singapore | 673,875 | 0 | 0.37% | |
| | South Korea | 1,936,200 | 22,400 | 1.50% | South Korea | 2,257,950 | 0 | 1.25% | |
| | Taiwan | 664,130 | 0 | 0.51% | Taiwan | 1,212,724 | 0 | 0.67% | |
| | Thailand | *** | 0 | 0.00% | Thailand | *** | 0 | 0.00% | |
| | Others | 171,570 | 0 | 0.13% | Others | 513,985 | 101,482 | 0.34% | |
| Total | <u>14,181,823</u> | <u>6,699,673</u> | | Total | <u>21,548,496</u> | <u>18,799,309</u> | | | |
| New Zealand | New Zealand | 171,976 | 10 | 0.13% | New Zealand | 259,925 | 0 | 0.14% | |
| Australia | Australia | 446,949 | 0 | 0.34% | Australia | 2,556,707 | 0 | 1.41% | |
| Africa | Canary Islands | *** | 0 | 0.00% | Canary Islands | 111,250 | 0 | 0.06% | |
| | Egypt | 684,500 | 116,895 | 0.61% | Egypt | 1,330,500 | 133,875 | 0.81% | |
| | South Africa | 267,539 | 0 | 0.21% | South Africa | 347,784 | 0 | 0.19% | |
| | Others | 87,000 | 0 | 0.07% | Others | 0 | 0 | 0.00% | |
| | Total | <u>1,039,039</u> | <u>116,895</u> | | Total | <u>1,789,534</u> | <u>133,875</u> | | |
| Others | Others | 132,000 | 0 | 0.10% | Others | 0 | 0 | 0.00% | |
| TOTAL DELIVERIES | | <u>122,985,343</u> | <u>7,411,272</u> | <u>100.00%</u> | TOTAL DELIVERIES | | <u>160,144,591</u> | <u>20,744,405</u> | <u>100.00%</u> |

Almond Board of California
Almonds Received By Handlers
(Kernel Weight)
Report Period No. 3 - 8/1/98 through 10/31/98

| | 1998-99 Crop Year | | 1997-98 Crop Year | |
|--------------------------------|---|-----------------------------|---|-----------------------------|
| | Total Pounds 8/1/98 - 10/31/98 | % Total Receipts | Total Pounds 8/1/97 - 10/31/97 | % Total Receipts |
| MAJOR TONNAGE | | | | |
| Nonpareil | 176,607,272 | 46.91% | 313,002,613 | 47.92% |
| Carmel | 71,240,052 | 18.92% | 131,314,934 | 20.11% |
| Mission | 13,888,146 | 3.69% | 29,130,305 | 4.46% |
| Price | 19,427,626 | 5.16% | 31,108,994 | 4.76% |
| Butte | 29,601,240 | 7.86% | 32,895,840 | 5.04% |
| Neplus | 2,962,699 | 0.79% | 10,903,132 | 1.67% |
| Subtotal Major Tonnage | 313,727,035 | 83.34% | 548,355,818 | 83.96% |
| LESSER TONNAGE | | | | |
| Aldrich | 1,110,211 | 0.29% | 1,432,656 | 0.22% |
| Ballico | 0 | 0.00% | 14,967 | 0.00% |
| Bonita | 2,176 | 0.00% | 13,920 | 0.00% |
| California | 8,868,717 | 2.36% | 15,301,345 | 2.34% |
| Carrion | 122,992 | 0.03% | 326,552 | 0.05% |
| Cruz | 5,447 | 0.00% | 7,486 | 0.00% |
| Davey | 874 | 0.00% | 4,407 | 0.00% |
| Dotty One | 2,470 | 0.00% | 67,790 | 0.01% |
| Drake | 62,155 | 0.02% | 132,644 | 0.02% |
| Fritz | 6,100,635 | 1.62% | 13,692,736 | 2.10% |
| Harvey | 971,888 | 0.26% | 1,753,646 | 0.27% |
| Hashem | 643,892 | 0.17% | 1,112,670 | 0.17% |
| IXL | 74 | 0.00% | 19,009 | 0.00% |
| Jeffries | 291,502 | 0.08% | 492,536 | 0.08% |
| Jordanolo | 0 | 0.00% | 422 | 0.00% |
| Kapareil | 2,697 | 0.00% | 4,550 | 0.00% |
| LeGrand | 711,382 | 0.19% | 1,343,085 | 0.21% |
| Livingston | 695,875 | 0.18% | 810,710 | 0.12% |
| Marchini | 40,676 | 0.01% | 58,832 | 0.01% |
| Merced | 1,550,760 | 0.41% | 5,714,870 | 0.88% |
| Mixed & Unknown | 8,524,763 | 2.26% | 12,010,736 | 1.84% |
| Mono | 663,276 | 0.18% | 1,157,749 | 0.18% |
| Monterey | 6,402,262 | 1.70% | 13,468,907 | 2.06% |
| Morley | 61,196 | 0.02% | 14,651 | 0.00% |
| Norman | 217,542 | 0.06% | 300,117 | 0.05% |
| Padre | 5,290,116 | 1.41% | 5,903,507 | 0.90% |
| Pearl | 18,780 | 0.00% | 20,998 | 0.00% |
| Peerless | 6,426,352 | 1.71% | 8,366,774 | 1.28% |
| Queens | 0 | 0.00% | 53 | 0.00% |
| Ripon | 2,332 | 0.00% | 4,632 | 0.00% |
| Robeson | 845 | 0.00% | 4,041 | 0.00% |
| Rosetta | 20,446 | 0.01% | 54,006 | 0.01% |
| Ruby | 1,856,185 | 0.49% | 5,657,462 | 0.87% |
| Sauret | 614,780 | 0.16% | 922,728 | 0.14% |
| Savana | 56,809 | 0.02% | 12,202 | 0.00% |
| Seedling | 9,274 | 0.00% | 18,044 | 0.00% |
| Sonora | 6,853,119 | 1.82% | 7,171,138 | 1.10% |
| Thompson | 2,754,328 | 0.73% | 5,074,761 | 0.78% |
| Tioga | 41,133 | 0.01% | 10,515 | 0.00% |
| Tokyo | 290,644 | 0.08% | 306,166 | 0.05% |
| Wood Colony | 1,429,475 | 0.38% | 1,980,076 | 0.30% |
| Yosemite | 15,764 | 0.00% | 0 | 0.00% |
| Subtotal Lesser Tonnage | 62,733,844 | 16.66% | 104,764,096 | 16.04% |
| GRAND TOTAL RECEIPTS | 376,460,879 | 100.00% | 653,119,914 | 100.00% |

This report is subject to further verification of handler's receipts.

**QUALITY CONTROL REPORT
INDUSTRY SUMMARY
AUGUST 1, 1998 - OCTOBER 31, 1998**

| Variety Name | From ABC Form 1 | From USDA Inspection Certificates | | % Rejects |
|---------------------|------------------------|--|------------------------|------------------|
| | Total Receipts | Total Receipts | Total Inedibles | |
| Nonpareil | 176,607,272 | 153,714,015 | 6,435,566 | 4.19% |
| Carmel | 71,240,052 | 43,622,603 | 917,124 | 2.10% |
| Mission | 13,888,146 | 4,840,896 | 53,794 | 1.11% |
| Price | 19,427,626 | 12,378,878 | 291,371 | 2.35% |
| Butte | 29,601,240 | 17,847,917 | 207,359 | 1.16% |
| Neplus | 2,962,699 | 1,804,889 | 70,915 | 3.93% |
| Peerless | 6,426,352 | 2,537,950 | 16,046 | 0.63% |
| Aldrich | 1,110,211 | 657,272 | 14,669 | 2.23% |
| Bonita | 2,176 | 0 | 0 | 0.00% |
| California | 8,868,717 | 4,284,994 | 118,988 | 2.78% |
| Carrion | 122,992 | 88,970 | 2,086 | 2.34% |
| Cruz | 5,447 | 0 | 0 | 0.00% |
| Davey | 874 | 0 | 0 | 0.00% |
| Dotty One | 2,470 | 2,470 | 38 | 1.54% |
| Drake | 62,155 | 32,297 | 682 | 2.11% |
| Fritz | 6,100,635 | 4,673,543 | 104,615 | 2.24% |
| Harvey | 971,888 | 586,069 | 13,492 | 2.30% |
| Hashem | 643,892 | 639,199 | 16,019 | 2.51% |
| IXL | 74 | 74 | 9 | 12.16% |
| Jeffries | 291,502 | 156,538 | 6,303 | 4.03% |
| Kapareil | 2,697 | 0 | 0 | 0.00% |
| Le Grand | 711,382 | 415,674 | 35,638 | 8.57% |
| Livingston | 695,875 | 526,315 | 21,997 | 4.18% |
| Marchini | 40,676 | 40,676 | 167 | 0.41% |
| Merced | 1,550,760 | 765,571 | 55,264 | 7.22% |
| Mixed & Unknown | 8,524,763 | 7,486,189 | 197,609 | 2.64% |
| Mono | 663,276 | 164,575 | 3,106 | 1.89% |
| Monterey | 6,402,262 | 4,806,739 | 126,390 | 2.63% |
| Morley | 61,196 | 48,331 | 143 | 0.30% |
| Norman | 217,542 | 116,021 | 4,797 | 4.13% |
| Padre | 5,290,116 | 3,544,621 | 18,986 | 0.54% |
| Pearl | 18,780 | 18,350 | 383 | 2.09% |
| Ripon | 2,332 | 2,332 | 15 | 0.64% |
| Robeson | 845 | 0 | 0 | 0.00% |
| Rosetta | 20,446 | 18,853 | 365 | 1.94% |
| Ruby | 1,856,185 | 1,043,652 | 13,442 | 1.29% |
| Sauret | 614,780 | 404,342 | 16,504 | 4.08% |
| Savana | 56,809 | 69,453 | 415 | 0.60% |
| Seedling | 9,274 | 9,274 | 153 | 1.65% |
| Sonora | 6,853,119 | 4,950,227 | 182,825 | 3.69% |
| Thompson | 2,754,328 | 1,528,621 | 68,152 | 4.46% |
| Tioga | 41,133 | 19,338 | 266 | 1.38% |
| Tokyo | 290,644 | 187,684 | 4,697 | 2.50% |
| Wood Colony | 1,429,475 | 926,162 | 9,525 | 1.03% |
| Yosemite | 15,764 | 15,764 | 2,234 | 14.17% |
| TOTALS: | 376,460,879 | 274,977,338 | 9,032,149 | 3.28% |

November 6, 1998

This report is subject to further reconciliation of USDA incoming certificates.