

Revised



## Almond Industry Position Report

December 1999

### 1999-2000 Crop Year

| Salable                               | Forecast<br>mil lbs. | 1999-2000<br>8/1 - 12/31<br>Kernel Wt. | 1998-1999<br>8/1 - 12/31<br>Kernel Wt. | % Change |
|---------------------------------------|----------------------|--|--|----------|
| 1. Carryin August 1, 1999             | 91.8                 | 91,833,658 *                           | 171,975,850                            | -46.60%  |
| 2. Crop Receipts To Date              | 830.0                | 812,307,407                            | 509,265,223                            | 59.51%   |
| 3. [4% Loss & Exempt]                 | <u>33.2</u>          | <u>(32,492,296)</u>                    | <u>(20,370,609)</u>                    |          |
| 4. New Crop Marketable (2-3)          | 796.8                | 779,815,111                            | 488,894,614                            |          |
| 5. [Reserve]                          | <u>-178.2</u>        | <u>(174,366,659)</u>                   | <u>0</u>                               |          |
| 6. Total Supply (1+4-5)               | <u>710.4</u>         | <u>697,282,110</u>                     | <u>660,870,464</u>                     | 5.51%    |
| Shipments by Handlers                 |                      |  |  |          |
| 7. Domestic                           | 190.0                | 107,006,112                            | 79,841,327                             | 34.02%   |
| 8. Export                             | <u>459.0</u>         | <u>271,080,161</u>                     | <u>205,591,821</u>                     | 31.85%   |
| 9. Total                              | <u>649.0</u>         | <u>378,086,273</u>                     | <u>285,433,148</u>                     |          |
| 10. Estimated Salable Carryout        | <u>61.4</u>          | n/a                                    | n/a                                    |          |
| 11. Computed Inventory (6-9)          | n/a                  | <u>319,195,837</u>                     | <u>375,437,316</u>                     | -14.98%  |
| Commitments (sold, not delivered)**   |                      |  |  |          |
| 12. Domestic                          |                      | 89,125,593                             | 64,287,101                             | 38.64%   |
| 13. Export                            |                      | <u>107,362,929</u>                     | <u>79,035,804</u>                      | 35.84%   |
| 14. Total                             |                      | <u>196,488,522</u>                     | <u>143,322,905</u>                     |          |
| 15. Uncommitted Inventory ( 11 - 14 ) |                      | <u>122,707,315</u>                     | <u>232,114,411</u>                     | -47.13%  |

\* Subject to verification through handler audits.

\*\* 83% of handlers reported commitments on their Form 25. Those handlers reporting committed inventory handled 91% of last year's crop.

### MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

|                                  | 1999-2000 Crop Year |                     | 1998-1999 Crop Year |                     |
|----------------------------------|---------------------|---------------------|---------------------|---------------------|
|                                  | 12/1 - 12/31        | 8/1 - 12/31         | 12/1 - 12/31        | 8/1 - 12/31         |
| <b>DOMESTIC</b>                  |                     |                     |                     |                     |
| Shelled                          | 11,828,594          | 96,457,037          | 16,107,474          | 70,426,289          |
| Manufactured                     | 5,454,606           | 32,371,488          | 4,107,370           | 26,502,714          |
| Products                         | 1,761,685           | 2,588,411           | (88,035)            | 770,356             |
| Inshell                          | (1,256,185)         | 5,115,804           | 200,414             | 2,991,267           |
| [Interhandler Transfers]         | (3,210,692)         | (13,015,786)        | (2,250,124)         | (9,120,986)         |
| [Industry Purchases]             | <u>(4,188,326)</u>  | <u>(16,510,842)</u> | <u>(3,656,031)</u>  | <u>(11,728,313)</u> |
| <b>TOTAL</b>                     | <u>10,389,682</u>   | <u>107,006,112</u>  | <u>14,421,068</u>   | <u>79,841,327</u>   |
|                                  |                     | 28%                 |                     | 28%                 |
| <b>EXPORT</b>                    |                     |                     |                     |                     |
| Shelled                          | 34,283,468          | 203,516,539         | 28,783,862          | 144,466,815         |
| Manufactured                     | 9,134,416           | 41,336,170          | 9,555,535           | 48,249,309          |
| Inshell                          | <u>2,209,963</u>    | <u>26,227,452</u>   | <u>3,170,801</u>    | <u>12,875,697</u>   |
| <b>TOTAL</b>                     | <u>45,627,847</u>   | <u>271,080,161</u>  | <u>41,510,198</u>   | <u>205,591,821</u>  |
|                                  |                     | 72%                 |                     | 72%                 |
| <b>NET SHIPMENTS</b>             | <u>56,017,529</u>   | <u>378,086,273</u>  | <u>55,931,266</u>   | <u>285,433,148</u>  |
|                                  |                     | 100%                |                     | 100%                |
| <b>EXEMPT/INEDIBLE SHIPMENTS</b> | <u>12,137</u>       | <u>4,048,810</u>    | <u>38,515</u>       | <u>2,684,842</u>    |

**EXPORT DELIVERIES BY DESTINATION**

(Kernel Weight)

|                         |                      | Crop Year 1999-2000<br>08/01/99 through 12/31/99 |                   |                | Crop Year 1998-1999<br>08/01/98 through 12/31/98 |             |                    |                   |                |       |
|-------------------------|----------------------|--|-------------------|----------------|--|-------------|--------------------|-------------------|----------------|-------|
|                         | Country              | Shelled  | Inshell           | %              | Country  | Shelled     | Inshell            | %                 |                |       |
| North America           | Canada               | 10,602,954                                       | 931,350           | 4.25%          | Canada   | 7,031,375   | 220,518            | 3.53%             |                |       |
|                         | Mexico               | 4,073,625  | 1,330             | 1.50%          | Mexico   | 2,533,250   | 0                  | 1.23%             |                |       |
|                         | Total                | 14,676,579                                       | 932,680           |                | Total  | 9,564,625   | 220,518            |                   |                |       |
| Central America         | Others               | 70,622   | 543               | 0.03%          | Others   | 25,199      | 0                  | 0.01%             |                |       |
|                         | Total                | 70,622   | 543               |                | Total  | 25,199      | 0                  |                   |                |       |
| Caribbean               | Barbados             | ***  | 0                 | 0.00%          | Barbados   | 0           | 0                  | 0.00%             |                |       |
|                         | Bermuda              | ***  | 0                 | 0.00%          | Bermuda  | 0           | 0                  | 0.00%             |                |       |
|                         | Jamaica              | 0  | 0                 | 0.00%          | Jamaica  | ***         | 0                  | 0.00%             |                |       |
|                         | Netherlands Antilles | 0  | 0                 | 0.00%          | Netherlands Antilles                             | ***         | 0                  | 0.00%             |                |       |
|                         | Trinidad             | ***  | 0                 | 0.00%          | Trinidad   | 0           | 0                  | 0.00%             |                |       |
|                         | Virgin Islands       | ***  | 0                 | 0.00%          | Virgin Islands                                   | 0           | 0                  | 0.00%             |                |       |
|                         | Others               | 14,086   | 0                 | 0.01%          | Others   | 21,744      | 0                  | 0.01%             |                |       |
|                         | Total                | 14,086   | 0                 |                | Total  | 21,744      | 0                  |                   |                |       |
| South America           | Argentina            | 523,647  | 198,849           | 0.27%          | Argentina  | 455,613     | 177,186            | 0.31%             |                |       |
|                         | Brazil               | 97,125   | 187,262           | 0.10%          | Brazil   | 365,825     | 161,199            | 0.26%             |                |       |
|                         | Chile                | ***  | 0                 | 0.00%          | Chile  | 222,500     | 0                  | 0.11%             |                |       |
|                         | Ecuador              | ***  | 0                 | 0.00%          | Ecuador  | 0           | 0                  | 0.00%             |                |       |
|                         | Peru                 | ***  | 0                 | 0.00%          | Peru   | 0           | 0                  | 0.00%             |                |       |
|                         | Uruguay              | ***  | ***               | 0.00%          | Uruguay  | 0           | 0                  | 0.00%             |                |       |
|                         | Venezuela            | 496,723  | 0                 | 0.18%          | Venezuela  | 330,995     | 0                  | 0.16%             |                |       |
|                         | Others               | 81,544   | 3,850             | 0.03%          | Others   | 77,459      | 0                  | 0.04%             |                |       |
| Total                   | 1,199,039            | 389,961  |                   | Total          | 1,452,392  | 338,385     |                    |                   |                |       |
| Western Europe          | Austria              | 111,250  | 0                 | 0.04%          | Austria  | 556,926     | 0                  | 0.27%             |                |       |
|                         | Belgium              | 5,841,680  | 0                 | 2.15%          | Belgium  | 4,807,064   | 0                  | 2.34%             |                |       |
|                         | Denmark              | 4,189,986  | 5,390             | 1.55%          | Denmark  | 3,783,738   | 5,082              | 1.84%             |                |       |
|                         | Finland              | 472,617  | 0                 | 0.17%          | Finland  | 577,965     | 0                  | 0.28%             |                |       |
|                         | France               | 14,007,894                                       | 125,228           | 5.21%          | France   | 12,238,635  | 97,121             | 6.00%             |                |       |
|                         | Germany              | 54,775,188                                       | 177,265           | 20.27%         | Germany  | 53,624,798  | 0                  | 26.08%            |                |       |
|                         | Greece               | 2,573,042  | 0                 | 0.95%          | Greece   | 1,440,500   | 0                  | 0.70%             |                |       |
|                         | Ireland              | 116,400  | 0                 | 0.04%          | Ireland  | ***         | 0                  | 0.00%             |                |       |
|                         | Italy                | 9,195,150  | 106,788           | 3.43%          | Italy  | 6,926,800   | 60,862             | 3.40%             |                |       |
|                         | Malta & Gozo         | ***  | 0                 | 0.00%          | Malta & Gozo                                     | ***         | 0                  | 0.00%             |                |       |
|                         | Netherlands          | 13,840,155                                       | 0                 | 5.11%          | Netherlands                                      | 10,691,705  | 0                  | 5.20%             |                |       |
|                         | Norway               | 3,214,450  | 15,400            | 1.19%          | Norway   | 2,667,600   | 0                  | 1.30%             |                |       |
|                         | Portugal             | ***  | 0                 | 0.00%          | Portugal   | 677,000     | 0                  | 0.33%             |                |       |
|                         | Spain                | 38,476,059                                       | 29,188            | 14.20%         | Spain  | 22,006,384  | 0                  | 10.70%            |                |       |
|                         | Sweden               | 3,958,656  | 36,820            | 1.47%          | Sweden   | 4,735,974   | 0                  | 2.30%             |                |       |
|                         | Switzerland          | 2,746,508  | 0                 | 1.01%          | Switzerland                                      | 3,185,242   | 0                  | 1.55%             |                |       |
|                         | United Kingdom       | 13,770,116                                       | 48,380            | 5.10%          | United Kingdom                                   | 12,102,197  | 15,400             | 5.89%             |                |       |
| Others                  | 365,300              | 0  | 0.13%             | Others         | 57,551   | 0           | 0.03%              |                   |                |       |
| Total                   | 167,654,451          | 544,459  |                   | Total          | 140,080,079                                      | 178,465     |                    |                   |                |       |
| Eastern Europe          | Bulgaria             | ***  | 0                 | 0.00%          | Bulgaria   | 0           | 0                  | 0.00%             |                |       |
|                         | Croatia              | ***  | 0                 | 0.00%          | Croatia  | ***         | 0                  | 0.00%             |                |       |
|                         | Czech Republic       | 1,355,350  | 0                 | 0.50%          | Czech Republic                                   | 1,010,300   | 0                  | 0.49%             |                |       |
|                         | Estonia              | ***  | 0                 | 0.00%          | Estonia  | 0           | 0                  | 0.00%             |                |       |
|                         | Latvia               | 219,000  | 0                 | 0.08%          | Latvia   | ***         | 0                  | 0.00%             |                |       |
|                         | Poland               | 107,000  | 0                 | 0.04%          | Poland   | ***         | 0                  | 0.00%             |                |       |
|                         | Russia               | 425,450  | 30,800            | 0.17%          | Russia   | ***         | 0                  | 0.00%             |                |       |
|                         | Others               | 317,000  | 0                 | 0.12%          | Others   | 524,500     | 0                  | 0.25%             |                |       |
|                         | Total                | 2,423,800  | 30,800            |                | Total  | 1,534,800   | 0                  |                   |                |       |
| Middle East             | Afghanistan          | 0  | ***               | 0.00%          | Afghanistan                                      | 0           | 0                  | 0.00%             |                |       |
|                         | Bahrain              | ***  | ***               | 0.00%          | Bahrain  | ***         | 0                  | 0.00%             |                |       |
|                         | Cyprus               | 0  | 0                 | 0.00%          | Cyprus   | ***         | 0                  | 0.00%             |                |       |
|                         | Israel               | 2,960,250  | 576,814           | 1.30%          | Israel   | 2,412,348   | 0                  | 1.17%             |                |       |
|                         | Jordan               | 1,154,900  | 268,936           | 0.53%          | Jordan   | 161,500     | 46,800             | 0.10%             |                |       |
|                         | Kuwait               | 311,405  | 0                 | 0.11%          | Kuwait   | 511,625     | 0                  | 0.25%             |                |       |
|                         | Lebanon              | 1,624,600  | 4,127             | 0.60%          | Lebanon  | 1,539,140   | 94,147             | 0.73%             |                |       |
|                         | Qatar                | ***  | ***               | 0.00%          | Qatar  | ***         | 0                  | 0.00%             |                |       |
|                         | Saudi Arabia         | 3,536,133  | 142,169           | 1.36%          | Saudi Arabia                                     | 2,528,500   | 31,500             | 1.25%             |                |       |
|                         | Turkey               | 121,850  | 0                 | 0.04%          | Turkey   | 269,000     | 0                  | 0.13%             |                |       |
|                         | United Arab Emirates | 6,848,288  | 186,379           | 2.60%          | United Arab Emirates                             | 4,537,121   | 67,000             | 2.24%             |                |       |
| Others                  | 305,709              | 80,000   | 0.14%             | Others         | 219,000  | 15,750      | 0.11%              |                   |                |       |
| Total                   | 16,863,135           | 1,258,425  |                   | Total          | 12,178,234                                       | 255,197     |                    |                   |                |       |
| Asia                    | Bangladesh           | ***  | 0                 | 0.00%          | Bangladesh                                       | 0           | 0                  | 0.00%             |                |       |
|                         | China                | 12,120,788                                       | 3,387,233         | 5.72%          | China  | 2,760,473   | 4,510              | 1.34%             |                |       |
|                         | Fiji                 | ***  | 0                 | 0.00%          | Fiji   | 0           | 0                  | 0.00%             |                |       |
|                         | French Polynesia     | ***  | 0                 | 0.00%          | French Polynesia                                 | 0           | 0                  | 0.00%             |                |       |
|                         | India                | 806,284  | 19,497,896        | 7.49%          | India  | 860,899     | 11,558,982         | 6.04%             |                |       |
|                         | Japan                | 17,759,297                                       | 76,020            | 6.58%          | Japan  | 15,189,485  | 30,310             | 7.40%             |                |       |
|                         | Malaysia             | 932,905  | 0                 | 0.34%          | Malaysia   | 693,084     | 0                  | 0.34%             |                |       |
|                         | Nepal                | ***  | 0                 | 0.00%          | Nepal  | 0           | 0                  | 0.00%             |                |       |
|                         | Philippines          | ***  | 0                 | 0.00%          | Philippines                                      | 415,650     | 138,145            | 0.27%             |                |       |
|                         | Singapore            | 732,850  | 0                 | 0.27%          | Singapore  | 473,275     | 0                  | 0.23%             |                |       |
|                         | South Korea          | 3,405,700  | 0                 | 1.26%          | South Korea                                      | 3,103,150   | 22,400             | 1.52%             |                |       |
|                         | Sri Lanka            | ***  | 0                 | 0.00%          | Sri Lanka  | 0           | 0                  | 0.00%             |                |       |
|                         | Taiwan               | 1,844,682  | 0                 | 0.68%          | Taiwan   | 1,646,550   | 0                  | 0.80%             |                |       |
|                         | Thailand             | ***  | 0                 | 0.00%          | Thailand   | 98,300      | 0                  | 0.05%             |                |       |
|                         | Others               | 649,914  | 0                 | 0.24%          | Others   | 189,065     | 0                  | 0.09%             |                |       |
| Total                   | 38,423,770           | 22,961,149                                       |                   | Total          | 25,429,931                                       | 11,754,347  |                    |                   |                |       |
| New Zealand             | New Zealand          | Total  | 374,825           | 0              | 0.14%  | New Zealand | Total              | 243,201           | 10             | 0.12% |
| Australia               | Australia            | Total  | 1,427,591         | 0              | 0.53%  | Australia   | Total              | 862,624           | 0              | 0.42% |
| Africa                  | Canary Islands       | ***  | 0                 | 0.00%          | Canary Islands                                   | 167,500     | 0                  | 0.08%             |                |       |
|                         | Egypt                | 762,100  | 109,435           | 0.32%          | Egypt  | 684,500     | 128,775            | 0.40%             |                |       |
|                         | Mauritius            | ***  | 0                 | 0.00%          | Mauritius  | 0           | 0                  | 0.00%             |                |       |
|                         | South Africa         | 684,004  | 0                 | 0.25%          | South Africa                                     | 466,495     | 0                  | 0.23%             |                |       |
|                         | Tunisia              | ***  | 0                 | 0.00%          | Tunisia  | 0           | 0                  | 0.00%             |                |       |
|                         | Others               | 243,507  | 0                 | 0.09%          | Others   | 4,800       | 0                  | 0.00%             |                |       |
| Total                   | 1,689,611            | 109,435  |                   | Total          | 1,323,295  | 128,775     |                    |                   |                |       |
| Other                   | Others               | Total  | 35,200            | 0              | 0.01%  | Others      | Total              | 0                 | 0              | 0.00% |
| <b>TOTAL DELIVERIES</b> |                      | <b>244,852,709</b>                               | <b>26,227,452</b> | <b>100.00%</b> | <b>TOTAL DELIVERIES</b>                          |             | <b>192,716,124</b> | <b>12,875,697</b> | <b>100.00%</b> |       |

\*\*\*In Others (Named Countries Received Almonds From Three or More Handlers)

**ALMOND BOARD OF CALIFORNIA**  
**Quality Control Report**  
**Industry Summary**  
**August 1, 1999 - December 31, 1999**

| <b>Variety Name</b> | <b>From ABC Form 1</b> | <b>From USDA Inspection Certificates</b> |                        | <b>% Rejects</b> |
|---------------------|------------------------|--|------------------------|------------------|
|                     | <b>Total Receipts</b>  | <b>Total Receipts</b>                    | <b>Total Inedibles</b> |                  |
| Nonpareil           | 360,862,025            | 353,521,267                              | 4,763,460              | 1.35%            |
| Carmel              | 155,604,394            | 149,620,415                              | 1,181,064              | 0.79%            |
| Mission             | 37,517,674             | 36,096,601                               | 216,498                | 0.60%            |
| Price               | 36,117,757             | 34,903,632                               | 277,374                | 0.79%            |
| Butte               | 57,678,611             | 55,377,269                               | 427,917                | 0.77%            |
| Neplus              | 8,820,428              | 8,696,713                                | 118,075                | 1.36%            |
| Peerless            | 8,986,595              | 8,709,035                                | 30,102                 | 0.35%            |
| Aldrich             | 4,530,046              | 4,565,875                                | 29,955                 | 0.66%            |
| Bonita              | 13,622                 | 12,760                                   | 120                    | 0.94%            |
| California          | 20,951,718             | 20,025,222                               | 204,918                | 1.02%            |
| Carrion             | 300,461                | 315,252                                  | 4,902                  | 1.55%            |
| Chips Special       | 37,291                 | 37,291                                   | 354                    | 0.95%            |
| Davey               | 7,073                  | 7,073                                    | 34                     | 0.48%            |
| Dotty One           | 33,601                 | 33,601                                   | 964                    | 2.87%            |
| Drake               | 92,790                 | 82,464                                   | 1,128                  | 1.37%            |
| Fritz               | 22,790,327             | 22,033,379                               | 242,264                | 1.10%            |
| Harvey              | 878,966                | 911,750                                  | 31,657                 | 3.47%            |
| Hashem              | 951,058                | 950,810                                  | 11,395                 | 1.20%            |
| IXL                 | 7,250                  | 15,498                                   | 456                    | 2.94%            |
| Jeffries            | 362,567                | 694,513                                  | 3,150                  | 0.45%            |
| Le Grand            | 1,171,943              | 885,540                                  | 27,180                 | 3.07%            |
| Livingston          | 1,775,403              | 1,694,320                                | 20,736                 | 1.22%            |
| Marchini            | 48,739                 | 48,739                                   | 1,933                  | 3.97%            |
| Merced              | 2,837,120              | 2,755,169                                | 110,540                | 4.01%            |
| Mixed & Unknown     | 17,534,499             | 17,317,804                               | 363,066                | 2.10%            |
| Mono                | 1,458,445              | 1,369,299                                | 21,031                 | 1.54%            |
| Monterey            | 24,673,707             | 23,242,746                               | 260,132                | 1.12%            |
| Morley              | 187,366                | 187,366                                  | 359                    | 0.19%            |
| Norman              | 199,530                | 202,463                                  | 3,407                  | 1.68%            |
| Padre               | 15,977,222             | 15,701,775                               | 50,111                 | 0.32%            |
| Ripon               | 2,909                  | 2,910                                    | 4                      | 0.14%            |
| Robeson             | 2,368                  | 2,368                                    | 25                     | 1.06%            |
| Rosetta             | 57,125                 | 57,129                                   | 28                     | 0.05%            |
| Ruby                | 5,597,568              | 5,475,266                                | 61,437                 | 1.12%            |
| Sauret              | 1,044,850              | 1,136,183                                | 32,678                 | 2.88%            |
| Savana              | 266,258                | 266,258                                  | 1,245                  | 0.47%            |
| Seedling            | 15,534                 | 15,534                                   | 373                    | 2.40%            |
| Sonora              | 14,390,024             | 14,064,750                               | 138,337                | 0.98%            |
| Thompson            | 4,151,488              | 3,932,475                                | 89,500                 | 2.28%            |
| Tioga               | 24,613                 | 24,613                                   | 156                    | 0.63%            |
| Tokyo               | 339,412                | 301,004                                  | 5,391                  | 1.79%            |
| Wood Colony         | 3,987,823              | 3,932,165                                | 24,094                 | 0.61%            |
| Yosemite            | 19,207                 | 55,570                                   | 543                    | 0.98%            |
| <b>TOTALS:</b>      | <b>812,307,407</b>     | <b>789,281,866</b>                       | <b>8,758,093</b>       | <b>1.11%</b>     |

January 6, 2000

This report is subject to further reconciliation of USDA incoming certificates.

**Almond Board of California**  
**Almonds Received By Handlers**  
**(Kernel Weight)**  
**Report Period No. 5 - 8/1/99 through 12/31/99**

|                                       | <b>1999-2000 Crop Year</b>        |                       |
|---------------------------------------|-----------------------------------|-----------------------|
|                                       | Total Pounds<br>8/1/99 - 12/31/99 | % Total<br>Receipts   |
| <b><u>MAJOR TONNAGE</u></b>           |                                   |                       |
| Nonpareil                             | 360,862,025                       | 44.42%                |
| Carmel                                | 155,604,394                       | 19.16%                |
| Mission                               | 37,517,674                        | 4.62%                 |
| Price                                 | 36,117,757                        | 4.45%                 |
| Butte                                 | 57,678,611                        | 7.10%                 |
| Nepplus                               | <u>8,820,428</u>                  | <u>1.09%</u>          |
| <b><u>Subtotal Major Tonnage</u></b>  | <b><u>656,600,889</u></b>         | <b><u>80.83%</u></b>  |
| <b><u>LESSER TONNAGE</u></b>          |                                   |                       |
| Aldrich                               | 4,530,046                         | 0.56%                 |
| Bonita                                | 13,622                            | 0.00%                 |
| California                            | 20,951,718                        | 2.58%                 |
| Carrion                               | 300,461                           | 0.04%                 |
| Chips Special                         | 37,291                            | 0.00%                 |
| Davey                                 | 7,073                             | 0.00%                 |
| Dotty One                             | 33,601                            | 0.00%                 |
| Drake                                 | 92,790                            | 0.01%                 |
| Fritz                                 | 22,790,327                        | 2.81%                 |
| Harvey                                | 878,966                           | 0.11%                 |
| Hashem                                | 951,058                           | 0.12%                 |
| IXL                                   | 7,250                             | 0.00%                 |
| Jeffries                              | 362,567                           | 0.04%                 |
| Le Grand                              | 1,171,943                         | 0.14%                 |
| Livingston                            | 1,775,403                         | 0.22%                 |
| Marchini                              | 48,739                            | 0.01%                 |
| Merced                                | 2,837,120                         | 0.35%                 |
| Mixed & Unknown                       | 17,534,499                        | 2.16%                 |
| Mono                                  | 1,458,445                         | 0.18%                 |
| Monterey                              | 24,673,707                        | 3.04%                 |
| Morley                                | 187,366                           | 0.02%                 |
| Norman                                | 199,530                           | 0.02%                 |
| Padre                                 | 15,977,222                        | 1.97%                 |
| Peerless                              | 8,986,595                         | 1.11%                 |
| Ripon                                 | 2,909                             | 0.00%                 |
| Robeson                               | 2,368                             | 0.00%                 |
| Rosetta                               | 57,125                            | 0.01%                 |
| Ruby                                  | 5,597,568                         | 0.69%                 |
| Sauret                                | 1,044,850                         | 0.13%                 |
| Savana                                | 266,258                           | 0.03%                 |
| Seedling                              | 15,534                            | 0.00%                 |
| Sonora                                | 14,390,024                        | 1.77%                 |
| Thompson                              | 4,151,488                         | 0.51%                 |
| Tioga                                 | 24,613                            | 0.00%                 |
| Tokyo                                 | 339,412                           | 0.04%                 |
| Wood Colony                           | 3,987,823                         | 0.49%                 |
| Yosemite                              | <u>19,207</u>                     | <u>0.00%</u>          |
| <b><u>Subtotal Lesser Tonnage</u></b> | <b><u>155,706,518</u></b>         | <b><u>19.17%</u></b>  |
| <b><u>GRAND TOTAL RECEIPTS</u></b>    | <b><u>812,307,407</u></b>         | <b><u>100.00%</u></b> |

This report is subject to further verification of handler's receipts.