



# Almond Industry Position Report

May 2004

## 2003-2004 Crop Year

Salable	Forecast Million Lbs.	2003-2004	2002-2003	% Change
		8/1 - 5/31 Kernel Wt.	8/1 - 5/31 Kernel Wt.	
1. Carryin August 1, 2003	162.0	162,044,967 *	80,922,480	100.25%
2. Crop Receipts to Date	1,000.0	1,032,921,733	1,083,092,789	-4.63%
3. [4% Loss Exempt]	<u>40.0</u>	( 41,316,869 )	( 43,323,712 )	
4. New Crop Marketable (2-3)	960.0	991,604,864	1,039,769,077	-4.63%
5. [Reserve]	n/a	<u>0</u>	<u>0</u>	
6. Total Supply (1+4-5)	<u>1,122.0</u>	<u>1,153,649,831</u>	<u>1,120,691,557</u>	2.94%

### Shipments by Handlers

7. Domestic	285.0	258,874,523	258,659,833	0.08%
8. Export	<u>665.0</u>	<u>617,251,121</u>	<u>590,348,595</u>	4.56%
9. Total Shipments	950.0	<u>876,125,644</u>	<u>849,008,428</u>	3.19%
10. Forecasted Carryout	<u>172.0</u>			
11. Computed Inventory (6-9)		<u>277,524,187</u>	<u>271,683,129</u>	2.15%

### Commitments (sold, not delivered)\*\*

12. Domestic		71,994,890	53,052,719	35.70%
13. Export		<u>80,302,509</u>	<u>84,449,276</u>	-4.91%
14. Total Committed Shipments		<u>152,297,399</u>	<u>137,501,995</u>	
15. Uncommitted Inventory (11-14)		<u>125,226,788</u>	<u>134,181,134</u>	-6.67%

\* Subject to verification through handler audits

\*\*69% of handlers reported commitments, representing 91% of 02/03 Crop

## MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

		2003-2004 Crop Year		2002-2003 Crop Year			
		5/1 - 5/31	8/1 - 5/31	5/1 - 5/31	8/1 - 5/31		
<u>DOMESTIC</u>	Shelled	29,274,856	222,606,949	20,607,103	233,155,546		
	Manufactured	9,376,033	97,439,649	7,276,861	68,242,270		
	Products	230,974	2,456,842	217,890	2,053,189		
	Inshell	56,630	3,451,330	-48,783	4,251,304		
	(Interhandler Transfers)	( 8,554,395 )	( 40,031,405 )	( 1,733,684 )	( 26,259,633 )		
	(Industry Purchases)	( <u>2,993,163</u> )	( <u>27,048,842</u> )	( <u>1,272,462</u> )	( <u>22,782,843</u> )		
	TOTAL:	<u>27,390,935</u>	<u>258,874,523</u>	<u>25,046,925</u>	<u>258,659,833</u>	30%	30%
<u>EXPORT</u>	Shelled	32,617,529	468,255,194	34,989,061	441,649,885		
	Manufactured	7,367,493	90,108,064	7,187,337	81,276,634		
	Inshell	<u>1,903,594</u>	<u>58,887,863</u>	<u>2,334,382</u>	<u>67,422,076</u>		
	TOTAL:	<u>41,888,616</u>	<u>617,251,121</u>	<u>44,510,780</u>	<u>590,348,595</u>	70%	70%
<u>NET SHIPMENTS</u>		<u>69,279,551</u>	<u>876,125,644</u>	<u>69,557,705</u>	<u>849,008,428</u>	100%	100%
<u>EXEMPT/INEDIBLE SHIPMENTS</u>		<u>474,867</u>	<u>6,619,904</u>	<u>3,894</u>	<u>5,253,121</u>		

**EXPORT DELIVERIES BY DESTINATION**

(Kernel Weight)

		Crop Year 2003-2004				Crop Year 2002-2003				
		08/01/03 through 05/31/04				08/01/02 through 05/31/03				
	Country	Shelled	Inshell	%	Country	Shelled	Inshell	%		
North America 5.15%	Canada	23,582,877	501,718	3.90%	Canada	23,317,710	258,118	3.99%		
	Mexico	7,695,788	0	1.25%	Mexico	7,543,369	0	1.28%		
	<b>Total</b>	<b>31,278,665</b>	<b>501,718</b>		<b>Total</b>	<b>30,861,079</b>	<b>258,118</b>			
Central America 0.02%	Costa Rica	51,475	0	0.01%	Costa Rica	82,062	0	0.01%		
	Guatemala	6,400	2,915	0.00%	Guatemala	***	***	0.00%		
	Others	56,035	0	0.01%	Others	87,380	420	0.01%		
	<b>Total</b>	<b>113,910</b>	<b>2,915</b>		<b>Total</b>	<b>169,442</b>	<b>420</b>			
Caribbean 0.02%	Trinidad	118,700	0	0.02%	Trinidad	0	0	0.00%		
	Others	15,992	0	0.00%	Others	56,092	10,150	0.01%		
	<b>Total</b>	<b>134,692</b>	<b>0</b>		<b>Total</b>	<b>56,092</b>	<b>10,150</b>			
South America 0.40%	Argentina	***	***	0.00%	Argentina	84,928	15,400	0.02%		
	Brazil	222,800	75,019	0.05%	Brazil	420,175	50,726	0.08%		
	Chile	1,092,830	59,666	0.19%	Chile	891,470	0	0.15%		
	Colombia	***	0	0.00%	Colombia	134,370	0	0.02%		
	Venezuela	736,125	0	0.12%	Venezuela	524,990	0	0.09%		
	Others	228,867	54,775	0.05%	Others	131,120	0	0.02%		
	<b>Total</b>	<b>2,280,622</b>	<b>189,460</b>		<b>Total</b>	<b>2,187,053</b>	<b>66,126</b>			
Western Europe 57.84%	Austria	***	0	0.00%	Austria	531,410	0	0.09%		
	Belgium	19,180,459	0	3.11%	Belgium	20,997,115	0	3.56%		
	Denmark	7,514,452	0	1.22%	Denmark	7,776,121	0	1.32%		
	Finland	1,144,859	0	0.19%	Finland	1,125,600	0	0.19%		
	France	36,655,446	62,563	5.95%	France	30,153,019	40,691	5.11%		
	Germany	73,707,416	67,575	11.95%	Germany	78,883,247	58,700	13.37%		
	Greece	15,502,832	464,154	2.59%	Greece	11,164,397	196,820	1.92%		
	Italy	36,474,097	1,609,539	6.17%	Italy	26,839,672	1,218,167	4.75%		
	Luxemburg	346,441	0	0.06%	Luxemburg	0	0	0.00%		
	Malta & Gozo	46,869	0	0.01%	Malta & Gozo	48,619	0	0.01%		
	Netherlands	23,015,060	14,432	3.73%	Netherlands	29,631,624	144	5.02%		
	Norway	3,848,216	0	0.62%	Norway	3,263,514	0	0.55%		
	Portugal	1,153,000	0	0.19%	Portugal	719,000	0	0.12%		
	Spain	109,307,205	126,000	17.73%	Spain	85,896,137	108,876	14.57%		
	Sweden	4,236,910	0	0.69%	Sweden	4,370,654	0	0.74%		
	Switzerland	3,430,698	0	0.56%	Switzerland	3,600,890	0	0.61%		
	United Kingdom	18,977,734	31,581	3.08%	United Kingdom	17,498,422	34,185	2.97%		
	Others	100,300	0	0.02%	Others	0	0	0.00%		
<b>Total</b>	<b>354,641,994</b>	<b>2,375,844</b>		<b>Total</b>	<b>322,499,441</b>	<b>1,657,583</b>				
Eastern Europe 4.08%	Bulgaria	1,254,000	0	0.20%	Bulgaria	1,230,350	187	0.21%		
	Czech Republic	4,142,957	0	0.67%	Czech Republic	4,194,725	0	0.71%		
	Hungary	740,901	0	0.00%	Hungary	132,014	0	0.02%		
	Latvia	2,656,650	0	0.43%	Latvia	2,225,000	0	0.38%		
	Lithuania	620,000	0	0.10%	Lithuania	1,191,850	0	0.20%		
	Poland	1,685,273	0	0.27%	Poland	1,024,178	0	0.17%		
	Russia	13,343,121	29,638	2.17%	Russia	8,055,500	58,892	1.37%		
	Ukraine	115,500	0	0.02%	Ukraine	0	0	0.00%		
	Others	571,789	0	0.09%	Others	391,000	0	0.07%		
	<b>Total</b>	<b>25,130,191</b>	<b>29,638</b>		<b>Total</b>	<b>18,444,617</b>	<b>59,079</b>			
Middle East 7.65%	Bahrain	281,625	0	0.05%	Bahrain	0	0	0.00%		
	Cyprus	361,000	6,601	0.06%	Cyprus	470,544	17,633	0.08%		
	Israel	5,909,525	895,234	1.10%	Israel	5,527,383	673,999	1.05%		
	Jordan	1,899,500	290,554	0.35%	Jordan	1,664,900	506,471	0.37%		
	Kuwait	1,475,673	8,572	0.24%	Kuwait	1,190,613	51,409	0.21%		
	Lebanon	3,336,050	28,923	0.55%	Lebanon	1,711,875	35,733	0.30%		
	Saudi Arabia	6,379,944	255,926	1.08%	Saudi Arabia	5,850,325	298,549	1.04%		
	Turkey	2,102,370	2,543,040	0.75%	Turkey	1,368,050	1,180,529	0.43%		
	United Arab Emirates	20,165,625	1,212,377	3.46%	United Arab Emirates	24,458,900	2,548,685	4.57%		
	Others	71,395	2,847	0.01%	Others	363,925	50,234	0.07%		
	<b>Total</b>	<b>41,982,707</b>	<b>5,244,074</b>		<b>Total</b>	<b>42,606,515</b>	<b>5,363,242</b>			
Asia 22.88%	China	14,549,405	7,299,512	3.54%	China	14,006,963	12,815,431	4.54%		
	India	1,114,134	42,742,429	7.11%	India	1,550,093	46,703,003	8.17%		
	Indonesia	351,725	0	0.06%	Indonesia	498,455	0	0.08%		
	Japan	54,275,418	64,906	8.80%	Japan	56,405,261	63,014	9.57%		
	Malaysia	1,633,175	0	0.26%	Malaysia	2,221,200	0	0.38%		
	Pakistan	438,500	0	0.07%	Pakistan	0	***	0.00%		
	Philippines	208,275	0	0.04%	Philippines	72,600	0	0.01%		
	Singapore	1,496,725	0	0.24%	Singapore	1,706,325	0	0.29%		
	South Korea	10,591,800	0	1.72%	South Korea	10,914,629	0	1.85%		
	Taiwan	4,549,541	271,960	0.78%	Taiwan	4,145,177	241,796	0.74%		
	Thailand	1,458,950	68	0.24%	Thailand	933,000	0	0.16%		
	Vietnam	75,000	0	0.01%	Vietnam	***	0	0.00%		
	Others	112,000	0	0.02%	Others	145,392	40,868	0.03%		
	<b>Total</b>	<b>90,854,648</b>	<b>50,378,875</b>		<b>Total</b>	<b>92,599,095</b>	<b>59,864,112</b>			
New Zealand 0.26%	New Zealand	<b>Total</b>	<b>1,603,076</b>	<b>0</b>	0.26%	New Zealand	<b>Total</b>	<b>1,563,600</b>	<b>0</b>	0.26%
Australia 0.72%	Australia	<b>Total</b>	<b>4,462,300</b>	<b>7,875</b>	0.72%	Australia	<b>Total</b>	<b>5,633,306</b>	<b>1,540</b>	0.95%
Africa 0.98%	Algeria	2,409,200	0	0.39%	Algeria	1,489,200	0	0.25%		
	Canary Islands	236,250	0	0.04%	Canary Islands	240,000	0	0.04%		
	Egypt	1,015,550	157,464	0.19%	Egypt	2,372,250	141,356	0.40%		
	South Africa	1,531,086	0	0.25%	South Africa	1,228,829	350	0.23%		
	Tunisia	650,000	0	0.11%	Tunisia	641,750	0	0.11%		
	Others	37,586	0	0.01%	Others	334,250	0	0.06%		
<b>Total</b>	<b>5,879,672</b>	<b>157,464</b>		<b>Total</b>	<b>6,306,279</b>	<b>141,706</b>				
Others 0.00%	Others	<b>Total</b>	<b>781</b>	<b>0</b>	0.00%	Others	<b>Total</b>	<b>0</b>	<b>0</b>	0.00%
<b>100.00%</b>	<b>TOTAL DELIVERIES</b>	<b>558,363,258</b>	<b>58,887,863</b>	<b>100.00%</b>	<b>TOTAL DELIVERIES</b>	<b>522,926,519</b>	<b>67,422,076</b>	<b>100.00%</b>		

\*\*\*In Others (Named Countries Received Almonds From Three or More Handlers)

**Almond Board of California**  
**Quality Control Report**  
**Industry Summary**  
**August 1, 2003 - May 31, 2004**

Variety Name	From ABC Form 1	From USDA Inspection Certificates		% of Total Receipts	% Rejects
	Total Receipts	Total Receipts	Total Inedibles		
Aldrich	12,643,274	12,536,718	174,242	1.22%	1.39%
Avalon	479,647	479,647	8,273	0.05%	1.72%
Butte	141,244,101	139,589,462	1,412,649	13.67%	1.01%
Butte/Padre	40,317,951	41,443,570	262,007	3.90%	0.63%
Carmel	164,683,315	164,680,766	2,430,757	15.94%	1.48%
Carrion	789,108	792,223	17,169	0.08%	2.17%
Fritz	39,883,015	40,047,711	1,077,133	3.86%	2.69%
Harvey	602,026	602,027	35,831	0.06%	5.95%
Hashem	711,401	711,403	32,108	0.07%	4.51%
Le Grand	284,126	284,126	13,873	0.03%	4.88%
Livingston	4,924,400	4,925,178	157,656	0.48%	3.20%
Marchini	103,264	103,264	2,877	0.01%	2.79%
Merced	544,794	544,795	16,022	0.05%	2.94%
Mission	29,912,152	29,971,116	193,345	2.90%	0.65%
Mixed	22,798,842	23,059,812	823,153	2.21%	3.57%
Mono	1,702,365	1,693,414	43,618	0.16%	2.58%
Monterey	67,237,842	67,363,390	1,517,752	6.51%	2.25%
Morley	654,377	654,377	5,247	0.06%	0.00%
N43	139,836	139,836	2,730	0.01%	1.95%
Neplus	5,672,525	5,556,252	165,695	0.55%	2.98%
Nonpareil	367,489,947	367,716,117	9,493,829	35.58%	2.58%
Norman	163,110	163,135	3,970	0.02%	2.43%
Padre	46,661,014	47,581,224	243,281	4.52%	0.51%
Peerless	10,654,518	10,552,451	70,470	1.03%	0.67%
Price	30,496,903	30,488,873	547,066	2.95%	1.79%
Ruby	6,496,307	6,495,840	71,179	0.63%	1.10%
Sauret	515,780	515,762	27,809	0.05%	5.39%
Savana	611,313	570,413	6,904	0.06%	1.21%
Sonora	20,118,803	20,052,436	662,231	1.95%	3.30%
Thompson	1,722,927	1,725,234	69,348	0.17%	4.02%
Tokyo	524,022	524,250	10,982	0.05%	2.09%
Wood Colony	11,678,413	10,831,148	199,604	1.13%	1.84%
Major Varieties Sub Ttl:	1,032,461,418	1,032,395,970	19,798,810	99.96%	76.29%
Minor Varieties:	460,315	501,187	12,243	0.04%	2.44%
<b>Grand Ttl. All Varieties</b>	<b>1,032,921,733</b>	<b>1,032,897,157</b>	<b>19,811,053</b>	<b>100.00%</b>	<b>1.92%</b>

This report is subject to further verification of handler's receipts and further reconciliation of USDA incoming certificates.